

Subject: Callahan Capital
From: "Joanne Danganan" <JDanganan@ccala.org>
Date: 10/19/2016 11:57 AM
To: "Nick Griffin" <NGriffin@downtownla.com>

Hey Nick – Suzanne tells me you're having lunch with Todd Hartman with Callahan Capital tomorrow.

CCA gave them a letter of support last month for their huge project. And while Nhien was under the impression they'd join at Executive level in return, they ended up joining at the General level... (!!) For budgetary reasons, they'll consider joining a higher level for their next membership term.

Can you mention this predicament to Todd, since a letter of support from CCA is a high-level action for us to offer, especially for such a large project? General level dues is an uneven trade, obviously... Happy to chat in detail.

J

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